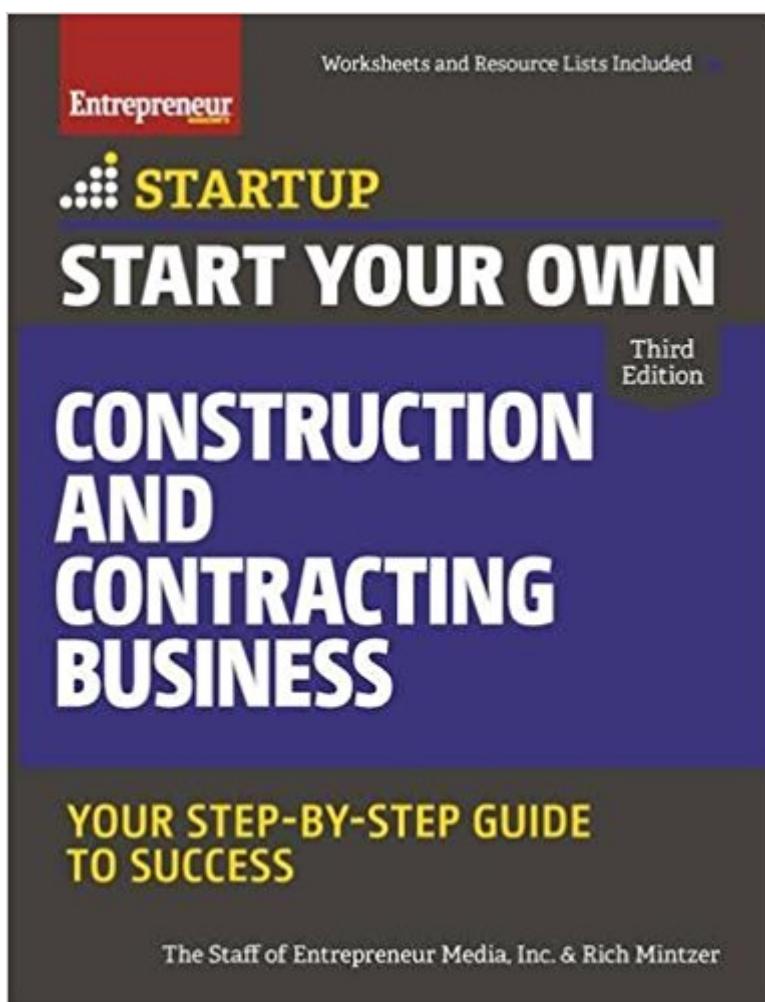


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# Start Your Own Construction And Contracting Business: Your Step-by-Step Guide To Success (StartUp Series)



## Synopsis

Focusing on budgeting and estimating — the least understood but most important factors of a contracting business — this guide shows contractors how to price their services to recover expenses and still have money for capital expenses and profits. It goes into detail on accounting issues and provides checklists for required government accounts. Plus, it covers concerns such as dealing with problem employees and clients and establishing lines of communication within the company.

## Book Information

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## Customer Reviews

Start a Construction and Contracting Business -- We'll Show You HowAt more than 100 billion dollars in annual revenue the construction and contracting industry is just setting the foundation for growth. Whether you're interested in building homes or prefer contracting the services needed to get the job done, this guide will help you determine what type of construction or contracting business is right for you. The staff of Entrepreneur covers the many aspects of starting and running a successful business and includes checklists for getting started, ideas on marketing your services, and how to price your services to make a reasonable profit. Along the way we'll include valuable tips, statistics, and facts about running your own business as we show you how to: Determine what type of contracting / construction business is right for you; Create a winning business plan that grows your business and gets you funded; Set a budget and write an

accurate estimate for any type of job; Price your services competitively while maximizing profits; Hire, train, and manage the right team; Develop a marketing plan that gets you noticed; onsite and online; Handle client complaints and on-the-job issues appropriately; Everything you need to make your construction or contracting business a successful reality is right here -- plan your foundation and get started today!

Start a Construction and Contracting Business -- We'll Show You How At more than 100 billion dollars in annual revenue the construction and contracting industry is just setting the foundation for growth. Whether you're interested in building homes or prefer contracting the services needed to get the job done, this guide will help you determine what type of construction or contracting business is right for you. The staff of "Entrepreneur" covers the many aspects of starting and running a successful business and includes checklists for getting started, ideas on marketing your services, and how to price your services to make a reasonable profit. Along the way we'll include valuable tips, statistics, and facts about running your own business as we show you how to: Determine what type of contracting / construction business is right for you Create a winning business plan that grows your business and gets you funded Set a budget and write an accurate estimate for any type of job Price your services competitively while maximizing profits Hire, train, and manage the right team Develop a marketing plan that gets you noticed onsite and online Handle client complaints and on-the-job issues appropriately Everything you need to make your construction or contracting business a successful reality is right here -- plan your foundation and get started today!"

This book's content sucks. It does not help at all and is SOOO BASIC. Tell me to use a computer in 2 paragraph when it could have done it in 1 sentence. If someone is starting a construction business I think they know how to open an internet browser.

This book had some really valuable information that I have been trying to find for a long time.

Great read!!

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